

Dear Loan Applicant:

Making the decision in applying for Home Equity financing is an important step in your financial plan. This opportunity can help fund your home renovations or any financial goals you are looking to achieve. We know you have other financing options, so we want to thank you for considering an institution that invests in the Seneca community. We take great ownership in helping the Seneca community through our loan products. Moreover, we are able to assist our clients with improving their credit scores by reporting their payment history to the credit bureaus. We will review your completed loan application and tailor a loan product to your financial needs and offer competitive interest rates on our Home Equity loans.

SNIEDC is pleased to announce that the organization received official certification as a Community Development Financial Institution (CDFI) from the U.S. Department of the Treasury. A certified Community Development Financial Institution (CDFI) is a specialized financial institution that works in market niches that are underserved by traditional financial institutions. Thank you for considering SNIEDC for funding your financial needs.

If you have any questions regarding the loan application, please feel free to call the SNIEDC office and we will answer any questions that you may have.

Sincerely,

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Jonathan A. Zurek, SNIEDC Executive Director



# LOAN APPLICATION PROCESS

# LOAN APPLICATION PROCESS:

- 1. Complete our Loan Application (Co-applicants must complete Appendix A).
- 2. Collect all the necessary documentation as described on the Checklist provided with the application
- 3. Submit all your application materials and documentation to the SNIEDC Office.
- 4. SNIEDC will determine your creditworthiness by checking your credit score and report.
- 5. Your application and documentation will go to the SNIEDC Loan Committee for review and interest rate determination.
- 6. The Loan Committee and/or Board of Directors will approve, deny, or request more information.

# PURPOSE OF HOME EQUITY LOAN

Home Equity Loans are a consumer financial product that traditional lending institutions provide for their clients. The product basics are to borrow funds against the equity value of your home. This allows for home improvements projects, down payment or purchases of new properties, debt consolidation and other funding initiatives to better improve quality of life.

This type of product was hard to do on territory as traditional lenders could not collateralize properties due to the restricted fee land status. SNIEDC can help bridge this gap by being the on-territory lender and bring these types of financial lending opportunities to the Seneca Community.

In order for the SNIEDC Loan Committee and/or Board to make responsible decisions regarding Home Equity Loans, sufficient information needs to be submitted which will assist the Loan Committee/Board in making these decisions. After the SNIEDC Loan Committee/Board reviews the Home Equity Loan Application and supporting information, they will be better equipped to identify any risks that are present with the loan request.



# APPLICATION CHECKLIST

Loan Application – Must be notarized* Personal information, requested loan amount, use of loan proceeds and personal statements	ersonal financial	[	]
Tax Returns – previous three years		[	]
Copy of your Driver's License, Tribal ID, and Social Security Card		[	]
Certificate of SNI Enrollment Requested from the Clerk's Office		[	]
Proof of Home Owner's Insurance and other necessary insurance A copy of your Confirmation of Coverage		[	]
Authorization to Release Information Forms For SNIEDC to obtain financial information from Housing, Mortgage and	l Courts	[	]
Designate Other Recipient Release of Information Form (optional) For SNIEDC to discuss your account with a designated individual		[	]
Voluntary Assignment of Annuity Payment Form *Notarized* (optional) Used for repayment of loan or in the event of payment delinquency/default	f.	[	]
Media Release Form (optional) To allow SNIEDC to use your business in our advertisements		[	]
Co-Applicants (if you have a co-applicant)			
Appendix A- Application (Signed)	[If Applicable]	[	]
Tax Returns - last three years	[If Applicable]	[	]
Copy of Tribal ID, driver's license, and Social Security Card	[If Applicable]	[	]
Certificate of SNI Enrollment	[If Applicable]	[	]
Purchase Quote or Agreement			
If home improvement is being purchased with loan proceeds		[	]
Collateral Valuation (Invoices, appraisals, etc.)		[	]
*A Notary is available at the SNIEDC office as well as the SNI Clerk's Office			



# COLLATERAL CHECKLIST

If you are using personal property or property that you are purchasing with your SNIEDC loan proceeds as collateral, include the following items as they may be necessary to secure the collateral.

# MORTGAGE

Deed	[ ]
Survey	[]
Estoppel Certificate (Requested from SNI Lease Administration)	[]
Title Search	[ ]
Property Appraisal	[]



Email: info@sniedc.org Tel. (716) 945-7148 Website: www.sniedc.org

# HOME EQUITY LOAN APPLICATION

APPLICANT INFORMATION	(Co-Applicants mu	st complete App	vendix A)
Name	S.N.I. Tribal Roll #		
Personal Address	Social Security #		
City, State, Zip	Date of Birth		
Telephone	Email		
LOAN REQUEST			
Amount Requested: \$ Term Requested:	years 15 year maximum		
Purpose of Financing:			
Source of Repayment:			
Are you current with any debt with the Seneca Nation programs?		[]Yes	[ ]No
Would you be willing to sign a Voluntary Assignment of Annuity Payment	ntform?	[]Yes	[ ]No
Would you like your Voluntary Assignment of Annuity to pay on your lo	an on a monthly basis?	[]Yes	[ ]No



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PROJECT COSTS	SOURCES OF FUNDS	
Property Acquisition:	\$ SNIEDC:	\$
Renovations:	\$ Bank:	\$
Machinery/Equipment:	\$ Other Loans:	\$
Professional Fees:	\$ Equity Unencumbered Assets:	\$
New Construction:	\$ Owner's Contribution (Cash):	\$
Refinance Existing Debt:	\$ Total:	\$
Materials/Supplies	\$	
Other (Describe):	\$ Describe Other:	
Total:	\$ 	

# **COLLATERAL** (including purchases with loan proceeds)

Description (Address <i>if real estate</i> , make, model, serial #, VIN #, etc.)	Make Year	Original Cost	Market Value	Current Lien Balance	Name Lienholder
		\$	\$	\$	
		\$	\$	\$	
	_	\$	\$	\$	
		\$	\$	\$	

## **PROFESSIONAL SERVICE PROVIDERS**

	CONTACT NAME	FIRM/BUSINESS NAME	PHONENUMBER
Attorney			
Insurance			
Accountant			
Banker			



PERSONAL FINANCIAL INF	ORMATION				
Present occupation		Present employer			
Years at current job	years	Salary	\$		_/ year
Present employer contact info					
	Street	City	State	Zip	Phone #
Previous occupation if less than 3 years at current job		Previous employer			
· · · · <u> </u>					
-	/ye				
Previous employer contact info	Street	City	State	Zip	Phone #
ASSETS		·	LIABILITIE	-	
Cash on hand & in Banks		5		. \$	
Savings Accounts	\$	<ul> <li>Notes Payable to Banks and (Describe in Section 2)</li> </ul>	d Others	\$	
IRA or Other Retirement	\$		(Auto)	\$	
Account		Mo. Payments \$			
Accounts & Notes Receivable	\$	<ul> <li>Installment Account (Credit Loans, please list all)</li> </ul>			
		Mo. Payments \$			
Life Insurance-Cash Surr. Value Only	\$	_ Loan on Life Insurance		. \$	
Stocks and Bonds (do not list assets held in retirement or IRA accounts)	\$	_ Mortgages on Real Estate. (Describe in Section 4)		\$	
(Describe in Section 3)					
Real Estate	\$	Unpaid Taxes		. \$	
Automobile - Present Value	\$	_ Other Liabilities		\$	
		Mo. Payments \$			
Other Personal Property (Describe in Section 5)	\$	_ Total Liabilities		\$	
Other Assets	\$	_ Net Worth		\$	
Total	\$	_	Total	\$	
Section 1. Sources Of Income		Contingent	Liabilities		
Salary	\$	As Endorser or Co-Maker		\$	
Net Investment Income	\$	_ Legal Claims & Judgments.		\$	
Real Estate Income	\$	Provision for Federal Incom	e Tax	\$	
Other Income (Describe below)*	\$	Other Special Debt	·····	\$	
Description of Other Income in Section 1.					

\*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.



#### Section 2. Notes Payable to Bank and Others

(Use attachments if necessary. Each attachment must be identified as part of this statement and signed.)

Name & Address of Noteholder(s)	Original Balance	Current Balance	Payment Amount	Frequency	(monthly, etc.)	What was us	ed for collateral?
ection 3. Stocks and Bonds							
Use attachments if necessary. Jumber of Shares Name of	<i>Each attachment mt</i> f Securities Cost		<i>a part of this statement</i> larket Value Quotation/Ex	0	Date of Quotation	ı/Exchange	Total Value
ection 4. Real Estate Owne							
						igned).	PROPERTY C
ist each parcel separately. Us	se attachments if nec	essary. Each attac PROPE			nis statement and s PERTY B	igned).	PROPERTY C
ist each parcel separately. Us						igned).	PROPERTY C
ist each parcel separately. Us	se attachments if nec pe of Property					igned). 	PROPERTY C
ist each parcel separately. Us Tyj D	se attachments if nec pe of Property					igned). 	PROPERTY C
.ist each parcel separately. Us Tyj D	se attachments if nec pe of Property _ Address _ ate Purchased _					igned). 	PROPERTY C
ist each parcel separately. Us Tyj D	se attachments if nec pe of Property Address ate Purchased Original Cost Market Value					igned). 	PROPERTY C
ist each parcel separately. Us Tyj D Present Name & Address of Mo	se attachments if nec pe of Property Address ate Purchased Original Cost Market Value					igned).	PROPERTY C
ist each parcel separately. Us Tyj D Present Name & Address of Mo Mortgage Acc	se attachments if nec pe of Property Address ate Purchased Original Cost Market Value rtgage Holder	PROPE				igned).	PROPERTY C
ist each parcel separately. Us Tyj D Present Name & Address of Mo Mortgage Acc	se attachments if nec pe of Property Address ate Purchased Original Cost Market Value rtgage Holder count Number	PROPE	RTY A			igned).	PROPERTY C

Section 6. Unpaid Taxes

(Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attaches).

**Section 7. Other Liabilities** (including alimony, child support, separation maintenance, etc.) (Describe in detail).

#### Section 8. Life Insurance Held

(Give face amount and cash surrender value of policies - name of insurance company and beneficiaries).



If the answer to any of the following questions is yes, attach a written explanation:

Have you ever declared bankruptcy? (if yes circle one below)	Yes	No
Present Status: Case Dismissed Payment Plan Debts Discharged (amt: \$)	Pending	
Have you experienced foreclosure, repossession, debt judgment or criminal penalty in the last seven years?	Yes	No
Are there any legal actions (claims, lawsuits, etc.) pending against you?	Yes	No
Are you past due on any tax obligations?	Yes	No
Are you delinquent on any loans?	Yes	No
Have you been declared in default on any loans?	Yes	No
Are there currently any unsatisfied judgements againstyou?	Yes	No
Are you a co-maker, endorser, or guarantor on any loan contract?	Yes	No
Have you ever been charged with or convicted of any felony or misdemeanor other than traffic offenses, or been in the management of any firm or corporation convicted of a felony?	Yes	No
Have you been cited for any violation of Federal, State, Local, or Tribal Laws or regulation with respect to labor practices, hazardous wastes, environmental pollution, or other operating practices?	Yes	No
If the answer to any of the questions is yes, attach a written explanation here:		



### DECLARATIONS

I (we) authorize SNIEDC to order credit reports, and/or other financial background information on my (our) personal financial backgrounds. I (we) authorize disclosure of all information submitted in connection with this application to any financial institution in consideration of any assistance that may be provided.

I (we) attest that to the best of my (our) knowledge, information, and belief, the information contained in the foregoing application is correct and true.

If Appli	cant sign below.		If Co-Applicant sign below.	
Applicant	t Printed Name		Co-Applicant Printed Name	
Signature	2	Date	Co-Applicant Signature	Date
	APPLICATION COMPLETE			
	SNIEDC Officer		Date	
	NEW YORK OF	) )		
	day of ersonally appeared	in the year	before me, the undersigned, a Notary Pub	lic in and for

, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s) or the person upon behalf of which the individual(s) acted, executed the instrument.

Notary Public



# APPENDIX A. CO-APPLICANT INFORMATION

Name of Co-Applicant				
Co-Applicant Address				
City, State, Zip				
Telephone		_	FAX	
Social Security #				
Birthdate		Email	Address	
PERSONAL FINANCIAL INFORMATI				
Present occupation		Present employer		
Years at current job	years	Salary	\$	/ year
Present employer address				
Street		City	State Zi	p Phone#
Previous occupation if less than 3 years at current job		Previous employer		
Previous employer address				
Street		City	State Zi	p Phone#
ASSETS			LIABILITIE	S
Cash on hand & in Banks \$		Accounts Payable		\$
Savings Accounts \$		<ul> <li>Notes Payable to Banks an (Describe in Section 2)</li> </ul>	nd Others	\$
IRA or Other Retirement \$		Total Installment Accounts	s (Auto)	\$
Account		Mo. Payments \$_		_
Accounts & Notes Receivable \$		Installment Account (Credi Loans, please list all)		\$
		Mo. Payments \$_		_
Life Insurance-Cash Surr. ValueOnly \$		Loan on Life Insurance		\$
Stocks and Bonds (do not list assets held in retirement or IRA accounts)       \$         (Describe in Section 3)       \$		Mortgages on Real Estate (Describe in Section 4)		\$
Real Estate   \$     (Describe in Section 4)		Unpaid Taxes		\$
Automobile - Present Value \$		Other Liabilities		\$
		Mo. Payments \$ _		_
Other Personal Property       \$		_ Total Liabilities		\$
Other Assets \$\$		Net Worth		\$
Total \$			Total	\$
Section 1. Sources Of Income		Contingent	Liabilities	
Salary \$		As Endorser or Co-Maker		\$
Net Investment Income \$		Legal Claims & Judgments.		\$
Real Estate Income \$		Provision for Federal Incom	ne Tax	\$
Other Income (Describe below)* \$		Other Special Debt		\$

Description of Other Income in Section 1. (Alimony or child support need not be disclosed unless it is desired to have such payments counted toward total income.)



#### Section 2. Notes Payable to Bank and Others

(Use attachments if necessary. Each attachment must be identified as part of this statement and signed.)

Section 3. Stocks and Bonds (Use attachment must be identified as a part of this statement and signed.) Number of Shares Name of Securitie Cost Market Value Quotation/Exchange Date of Quotation/Exchange Total Value Section 4. Real Estate Owned (List each parcel separately. Use attachments if necessary, Each attachment must be identified as a part of this statement and signed). PROPERTY A PROPERTY B PROPERTY C Type of Property Address Date Purchased Original Cost Present Market Value Name & Address of Mortgage Holder Mortgage Roleer Mortgage Balance Amount of Payment per month/year Status of Mortgage Section 5. Other Personal Property and Other Asseets Section 5. Other Personal Properts address of Intollater, annual to Jim, terms of payment, and if Julinguend, describe delinguange).	Name & Address of Noteholder(s)	Original Balance	Current Balance	Payment Amount	Frequency (monthly, etc.)	What was used for collateral?
(Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)       Number of Shares       Name of Securities       Cost       Market Value Quotation/Exchange       Date of Quotation/Exchange       Total Value						
(Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)       Number of Shares       Name of Securities       Cost       Market Value Quotation/Exchange       Date of Quotation/Exchange       Total Value					·	
(Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)       Number of Shares       Name of Securities       Cost       Market Value Quotation/Exchange       Date of Quotation/Exchange       Total Value					<u> </u>	
Number of Shares       Name of Securities       Cost       Market Value Quotation/Exchange       Date of Quotation/Exchange       Total Value						
PROPERTY A       PROPERTY B       PROPERTY C         Type of Property					-	ı/Exchange Total Value
PROPERTY A       PROPERTY B       PROPERTY C         Type of Property						
PROPERTY A       PROPERTY B       PROPERTY C         Type of Property						
PROPERTY A       PROPERTY B       PROPERTY C         Type of Property						
PROPERTY A     PROPERTY B     PROPERTY C       Type of Property			annam. Each atta	alement enert ha id autilia	d as a new of this statement and a	iourd)
Address	(Lisi each parcei separately. C	ase unucriments if nei	-			-
Date Purchased	T	ype of Property				
Original Cost Present Market Value Name & Address of Mortgage Holder Mortgage Account Number Mortgage Balance Amount of Payment per month/year Status of Mortgage Section 5. Other Personal Property and Other Assets		Address				
Present Market Value	1	Date Purchased				
Name & Address of Mortgage Holder		Original Cost				
Mortgage Account Number	Presen	t Market Value				
Mortgage Balance	Name & Address of M	lortgage Holder				
Amount of Payment per month/year	Mortgage A	ccount Number				
Section 5. Other Personal Property and Other Assets	Mo	ortgage Balance				
Section 5. Other Personal Property and Other Assets	Amount of Payment	per month/year				
Section 5. Other Personal Property and Other Assets	Stat	us of Mortgage				
	Section 5. Other Personal	Property and Othe	er Assets	day amount of line town of	normant and if deliver and decent	(alinguangu)

Section 6. Unpaid Taxes

(Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attaches).

**Section 7. Other Liabilities** (including alimony, child support, separation maintenance, etc.) (Describe in detail).

#### Section 8. Life Insurance Held

(Give face amount and cash surrender value of policies - name of insurance company and beneficiaries).



If the answer to any of the following questions is yes, attach a written explanation:

Have you ever declared bankruptcy? (if yes circle one below)Yes						Yes	No				
Present	Status:	Case	Dismissed	Payment	Plan	Debts	Discharged (amt: \$_	)	Pending	5	
Have you experie	enced foreclos	sure, re	possession, deb	t judgmen	t or crimi	nal penalty	in the last seven years	5?	2	Yes	No
Are there any legal actions (claims, lawsuits, etc.) pending against you?						Yes	No				
Are you past due on any tax obligations?							Yes	No			
Are you delinquent on any loans?						2	Yes	No			
Have you been declared in default on anyloans?						2	Yes	No			
Are there currently any unsatisfied judgements against you? Yes						Yes	No				
Are you a co-maker, endorser, or guarantor on any loan contract?							Yes	No			
Have you ever been charged with or convicted of any felony or misdemeanor other than traffic offenses, or been in the management of any firm or corporation convicted of a felony?						Yes	No				
Have you been cited for any violation of Federal, State, Local, or Tribal Laws or regulation with respect to labor practices, hazardous wastes, environmental pollution, or other operating practices?					2	Yes	No				
If the answer to any of the questions is yes, attach a written explanation here:											



### AUTHORIZATION TO RELEASE INFORMATION TO NATION ENTITIES

I/We have applied for a Home Equity loan from Seneca Nation of Indians Economic Development Company (SNIEDC). As part of the application process, SNIEDC may verify information contained in my/our Home Equity loan application and in other documents required in connection with the loan, either before the loan is closed or as part of its quality control program.

I/We authorize you to provide SNIEDC all information and documentation that they request. Such information includes, but is not limited to, employment history and income; bank, money market, and similar account balances; credit history; mortgage balances; and copies of income tax returns.

A copy of this authorization may be accepted as an original.

Your prompt reply to SNIEDC is appreciated.

Furthermore, I/We grant SNIEDC permission to release information necessary in assisting me in obtaining other services for which I may be eligible.

This release of information is good for one year from the date signed.

Borrower (sign):	Date:
Borrower (print):	
Co-Borrower (sign):	Date:
Co-Borrower (print):	



## DESIGNATE OTHER RECIPIENT RELEASE OF INFORMATION FORM

	Loan #:			
Authorization Form to Release Information to (Recipient/Entity):				
Recipient/Entity Name:	Relationship:			
Recipient/Entity Address:	Telephone #:			

I/We, the undersigned hereby authorize and request the Seneca Nation of Indians Economic Development Company ("SNIEDC") to share, release, discuss, and otherwise provide to the above designated individual/entity, any and all public and non-public personal, financial or other information of or relating to the Borrower(s), in SNIEDC's possession or to which SNIEDC may have access. Such information may include, but is not limited to: name, address, telephone number, social security number, credit score, income, loan status, account balances, and payment activity of the Borrower(s). Such information may be provided from the result of SNIEDC's experience with the Borrower(s), or is contained in a loan application, in financial statements, in consumer, business or commercial credit reports, in any other third party reports, in verification forms, or wherever and however such information may be held by SNIEDC.

The Borrower(s) agrees that, SNIEDC shall have no obligation or responsibility whatsoever to verify the identity of the Recipient, and releases and holds SNIEDC harmless from any and all claims, responsibility or liability whatsoever related to, in connection with, or arising out of SNIEDC's release of information under this authorization.

If you would like to limit information the designated recipient/entity can access, please detail below:

 Borrower (print):
 Co- Borrower (print):

 Borrower (sign):
 Co- Borrower (sign):



Email: info@sniedc.org Tel. (716) 945-7148 Website: www.sniedc.org

Loan #:

## SENECA NATION OF INDIANS ECONOMIC DEVELOPMENT COMPANY VOLUNTARY ASSIGNMENT OF ANNUITY PAYMENTS

Recitals:

WHEREAS, the Seneca Nation of Indians Economic Development Company (SNIEDC), PO Box 437, Salamanca, Seneca Nation, New York 14779, has been established by the Nation in accordance with the Constitution of the Seneca Nation; and is the responsible unit of the Seneca Nation for purposes of Home Equity loan financing and regional and economic development;

NOW, THEREFORE, the undersigned Nation Member hereby voluntarily assigns his or her Annuity Distribution hereafter payable to Undersigned by the Nation for the purpose of administratively facilitating payment with respect to the Undersigned's obligations to the Seneca Nation of Indians Economic Development Company on the Note and Home Equity Loan delivered by Undersigned to the Seneca Nation of Indians Economic Development Company and for all amendments, modifications, substitutions and extensions thereof (the "Note and Home Equity Loan").

If the Undersigned is in default of any payment or monetary obligation under the Note and Home Equity Loan, subject to any notice or grace period provided in the Note and Home Equity Loan, without further notice to Undersigned the Seneca Nation of Indians Economic Development Company, during such period when this voluntary assignment is in effect, and has not been revoked, may attach and deduct from any Annuity payment(s) thereafter due to the Undersigned the amount of any such indebtedness then in default, including the entire indebtedness in the event of acceleration. This assignment is revocable and shall only remain in effect until the earlier of (i) the revocation of this assignment by the member, in writing; or (ii) the Note and Home Equity Loan being satisfied in full.

Nothing contained in this assignment of Annuity payments shall limit or restrict any right or remedy otherwise available to the Seneca Nation of Indians Economic Development Company with respect to the Note and Home Equity Loan, including an action for enforcement of the Note or foreclosure of Home Equity Loan.



If you have signed a Voluntary Assignment of Annuity form already or have pledged your annuity as (re)payment to anyone, please list below the Program/Individual whom you have pledged to (re)pay with your annuity and the amount:

Assignee: \_\_\_\_\_

 Amount owed:
 Amount pledged:

The Undersigned states that he/she has read this voluntary Assignment, and understands the Terms and Conditions of this Assignment. The Undersigned verifies that he/she is legally competent to enter into this Assignment, and that he/she is without legal guardian, protective payee or assigned power of attorney. By affixing his/her signature below, the Undersigned voluntarily and knowingly enters into this Assignment with the understanding of the terms and conditions set forth.

Print Name	
Signature	Date
/	
Tribal ID#   Social Security #	
	Subscribed and sworn to me on this day of, 20
	Notary Public, State of
	My Commission Expires:
Acceptance by SNIEDC	
Signature of Representative Seneca Nation of Indians Economic Development Company	
Date:	