



## AGRICULTURE LOAN FUND

	<b>Minimum</b>	<b>Maximum</b>
<b>Loan Limit</b>	<b>\$500</b>	<b>\$50,000</b>
<b>Term of Repayment</b>	<b>Up to 5 Years</b>	

The Agriculture Loan Fund is intended to address the needs of small farming and ranching type enterprises. It is anticipated that such businesses will benefit from peer-group interaction in evaluation of business plans and in periodic review of actual performance. Particular features of the Agriculture Loan are offered below:

### ELIGIBLE BORROWERS

Enrolled members of the Seneca Nation of Indians, corporations, partnerships, and joint ventures in which enrolled members own a majority of the ownership interest and are active in the conduct of business. A Non-Seneca Enrolled Native American supporting a Seneca Family is also eligible.

All borrowers of SNIEDC Agriculture Loans are subject to and shall be deemed covered employers under the Tribal Employment Rights Ordinance (TERO) enacted in Special Council Session of the Seneca Nation of Indians on June 23, 1993, as amended. As such, applicants for SNIEDC loans are required to meet with and to submit such information as is required by the TERO office. Compliance with TERO shall be an affirmative action covenant of all loan agreements between SNIEDC and its borrowers.

### ELIGIBLE LOCATIONS

The area served shall generally be within Seneca Nation of Indian Territories and geographical areas surrounding. While preference will be given to borrowers whose business will be conducted on Seneca Nation of Indians land, consideration will be given to eligible borrowers whose businesses are operated, in part or whole, on non-Seneca lands so long as a sound business justification is provided for the off-reservation location(s).

### NATURE OF BUSINESS

Borrowers may be involved in research and development, manufacturing, processing, distribution, wholesale and retail trades, or the provision of services.

### USE OF PROCEEDS

Loan proceeds may be used for the purchase of machinery and equipment, and the purchase of other tangible personal property used in a business or acceptable non-profit enterprise.

Funds may also be used for general working capital purposes including job-training activities.

## INTEREST RATE

SNIEDC uses a Risk-based calculation to determine an applicant's interest rate. For the Agriculture Loan, SNIEDC uses an applicant's Credit Score and Debt-to-Income ratio to calculate the interest rate from 1% to 5% above the Wall Street Journal Daily Prime Rate.

**Financial Incentive Program** - SNIEDC customers are eligible for a one (1) percentage point reduction in the loan interest rate after paying timely for 12 consecutive months. The reduced interest rate will remain in place so long as the borrower continues to make timely payments.

## EDUCATIONAL PROGRAM

**Payoff Incentive Program** – First time SNIEDC Agriculture Loan customers are eligible to partake in the SNIEDC NAAF Business Plan Program. The program will consist of online tutorials along with one on one consulting sessions in developing your Agriculture Business Plan. Program will take 2-3 years to complete. After 3 years of on-time payments along with successful completion of the Agriculture Business Plan, the remaining 2 years of the agriculture loan will be forgiven.

## COLLATERAL

Collateral requirements on Agriculture Loans are subject to the discretion of the SNIEDC Board of Directors.

## GUARANTEES

As additional comfort to the repayment of SNIEDC Agriculture Loans, guarantees of principals and affiliates of the borrower may be required.

## FEE STRUCTURE

### *Closing Fees*

3%	Loan Origination fee
\$300/variable	Standard Legal fee / Mortgage Legal fee
\$20/\$40	UCC Filing Fee County (real property) and State (first 5 yrs, if applicable)
\$20/\$40	Credit Report fee (single/partners)
\$25	Bank Wire fee (if applicable)
Variable	Interim Interest (accumulated between closing and start of payment cycle)
Variable	Any other necessary closing fees or increases in fee costs

### *Maintenance Fees*

\$30	Returned Check fee
\$25	Late Payment fee
\$20	UCC Filing Extension fee (after 5 years)